

## TOUR PROPOSAL

### Every Bob Rogers Travel tour comes with these essentials:

- Motor coach operators that adhere to the strict USDOT standards for safety
- Payment options tailored to fit your group's needs and schedule (*including the option to have BRT automatically collect payments from travelers through our Individual Payment System*)
- Professional liability insurance and a consumer protection plan as recommended by the Student & Youth Travel Association
- The same high level of service and attention to detail which the company was founded on in 1981

**YOU WANT TO GIVE YOUR  
STUDENTS THE WORLD.**  
**WE HELP YOU TAKE THEM THERE.**



Founded by a former music educator, Bob Rogers Travel has been making student travel simple since 1981. Our team's singular focus is to allow you to keep yours – because when you can focus on inspiring students while we handle your trip, we all do our best work. Our team is comprised of educators, musicians and travel professionals. Together, we've planned over 6,000 memorable student travel experiences.

Founded by  
a music  
educator in  
**1981**

carried over  
**550,000**  
travelers in over  
**6,500**  
trips

**450 years**  
of performing arts  
experience and  
**400 years**  
of travel experience  
combined

every trip is  
**custom**  
no two trips  
are alike

Contact **Todd Wessel** at (800) 373-1423 ext. 223 or [twessel@bobrogerstravel.com](mailto:twessel@bobrogerstravel.com)



## TOUR PROPOSAL

### TOUR FEATURES

#### MOTOR COACH

- 4 - 56 passenger motor coach(es)
- Gratuities for your motor coach driver(s)
- Local Motor Coach Transportation as needed per the Itinerary
- Gratuities for your motor coach driver(s)

#### HOTEL

- 5 Nights' accommodations at Embassy Suites Lake Buena Vista
- Breakfast at hotel
- Hotel Room for the Motor Coach Driver(s)
- All Students will pay Quad Occupancy Price (Quad Occupancy must be maximized)

#### SECURITY

- 2 Dedicated overnight chaperone(s)

#### MEALS

- Group Dinner at Planet Hollywood
- 1 Meal - Dining Card at Universal Orlando
- Group Dinner at Hard Rock Cafe
- 3 - \$20 Disney World Dining Cards

#### THEATER / ATTRACTION TICKETS

- 2-Park 2-Day Park-to-Park Ticket to Universal Orlando Resort
- Disney Performing Arts Performance 3 Day Park Hopper® Ticket to the Walt Disney World® Resort

#### CLINICS

- Participation in Disney's Soundtrack Sessions: Instrumental
- Participation in Disney's

#### Soundtrack Sessions:

Instrumental

- Participation in a Dance Disney Workshop

#### PERFORMANCES

- Performance at the Walt Disney World Resort (pending acceptance and availability)

#### OTHER

- Additional Tour Director for (3) days to assist the group on performance and workshop days.
- 4 Complimentary Director Package(s) (based on double occupancy)
- 1 Complimentary Director Package(s) (based on single occupancy)
- BRT Luggage Tags
- BRT Video Souvenir & Tracking/Messaging App
- BRT Payments On-Line Payment System
- 1 Onsite Company Tour Director(s)

Contact **Todd Wessel** at (800) 373-1423 ext. 223 or [twessel@bobrogerstravel.com](mailto:twessel@bobrogerstravel.com)

## TOUR PROPOSAL

### TOUR PRICING

Occupancy	Paying Participants		
	170-174	180-184	175-179
Quint	<b>\$1,487</b>	\$1,454	\$1,470
Quad	<b>\$1,534</b>	\$1,499	\$1,516
Triple	<b>\$1,654</b>	\$1,620	\$1,636
Double	<b>\$1,764</b>	\$1,731	\$1,747
Single	<b>\$2,224</b>	\$2,192	\$2,207

#### Non-inclusions/Options: (additional costs apply)

- Meals stated at student cost
- Rental costs for chairs, stands, instruments or keyboards for performances/clinics (BRT can assist in arranging the rental of these items)
- TripMate offers a specially priced Enhanced Trip Protection which includes a CFAR\* (Cancel For Any Reason) feature for BRT travelers. \*CFAR coverage covers 75% of the nonrefundable trip cost. Trip cancellation must be made with BRT 2 days or more prior to scheduled departure. Traveler must "opt in" to this plan within 20 days of initial deposit to be eligible for CFAR coverage. This benefit is not available for residents in New York.
- Bob Rogers Travel Drawstring Bag for each tour participant.

Contact **Todd Wessel** at (800) 373-1423 ext. 223 or [twessel@bobrogerstravel.com](mailto:twessel@bobrogerstravel.com)

## Associations



- Student Youth Travel Association (SYTA)
- National Tour Association (NTA)
- American Bus Association (ABA)
- International Air Transport Association (IATA)
- American Choral Directors Association (ACDA)
- Members of 25 State Music Associations
- Official Sponsor of Make-A-Wish
- Producer of the Thanksgiving Parade of Bands

## Accolades

- Top Producer for Broadway.com (since 2010)
- Top Producer for the Chicago Symphony Orchestra (since 2013)
- A Disney Youth Programs PremEar Travel Planner
- Top Producer for Disney Performing Arts OnStage at Walt Disney World (since 2011)
- Top Producer for Festival Disney (since 2014)
- Universal Orlando Resort Preferred Youth Travel Planner



Walt Disney World® Resort  
**PARTNERS AWARD**

Presented to Bob Rogers Travel

For exemplary leadership and achievement within the student travel industry providing quality experiences and demonstrating business integrity, while embracing and promoting the Magic of Disney.



**GROUPS**  
TODAY  
"TODAY!" Award

Presented to an ABA member demonstrating that it has what it takes to make an impact in the group travel industry—today.

## Financial Protection and Insurance

When you travel with BRT your investment is protected

- Professional liability insurance
- Optional Trip Cancellation Insurance
- Consumer Protection Plan

# Book With Confidence ...

## With the BRT Trip Assurance Program

**Student group travel typically is planned months or years in advance.** It requires significant investments by educators, parents, students and BRT, in both time and money.

We want you to know that your financial investments are in good hands. With the BRT Trip Assurance Program, if your group must cancel its trip, we will go the extra mile to ensure that the highest refund possible goes back to you.

### How Does the BRT Trip Assurance Program Work?

**At BRT, we customize each trip to the needs of our educators and their students.**

A single trip can require coordination with several partners, from transportation companies to hotels to performance venues, with each partner having policies covering cancellations and refunds. During trip planning, we will proactively communicate cancellation deadlines to the group leader.

Should your trip have to cancel for reasons beyond your control, we will work with each of these partners to get you the highest refund possible. As you get closer to your trip's departure, the non-refundable amounts paid by BRT to vendors will continue to increase. However, if do you need to cancel close to departure, BRT will always work with these vendors to get the highest refund possible.



Every newly booked trip is a part of the Trip Assurance Program.

### Additional Insurance?

Help guarantee the best refund by including "**Cancel for Any Reason (CFAR)**" insurance on your trip. This coverage will refund **up to 75%**, and when coupled with our dedicated efforts typically results in a total combined refund of **80% – 95%**. Contact us to learn more or to add CFAR Insurance to your trip.



### Our Promise:

If your group cancels its trip for reasons beyond its control, we will be your advocate to get you the highest refund possible.



### Program Summary:

With very few exceptions, if and when the full group chooses to cancel:

- **91 days or more** from trip departure date: **100% refund** less any non-refundable vendor payments.
- **90 days or fewer** from trip departure date: refund less any non-refundable vendor payments and a 15% service charge.

To learn more about the **BRT Trip Assurance Program** visit:  
[bobrogerstravel.com/trip-assurance](http://bobrogerstravel.com/trip-assurance)



*Bob Rogers Travel*

## **Reminder**

Your upcoming trip includes a **free storytelling video** and mobile app with great travel features.

## **Get Ready**

3 weeks before departure our partners at *Group Travel Videos* will call to assist you with setting up the app and answer questions.



**Everyone on the trip** will receive a **FREE** keepsake video DVD.



**Service included with your trip!** *Nothing more to pay.* Just share your photos during your tour, and we do the rest.



**Share the video** with parents and students to *promote your next trip!*

### How it Works:

#### **[name auto gen],**

As the group leader, we've setup a login **just for you**. The below Admin login allows you to select your group's options, and customize your video music and titles. Use the below info to get started.

Login:  
**grouptravelvideos.com**

Username:  
**[auto generated]**

Password:  
**[auto generated]**

#### **1.**

We provide you with a username & password to login to our app and website to upload trip photos.

#### **2.**

Your group uploads photos with our app or website while you travel and/or after you travel.

#### **3.**

We create your video from the edited photos. Both can only be accessed with your group's username & password.

#### **4.**

We ship your Keepsake DVDs to you and make your video available to watch on the app & on our website.

### Benefits

#### **Group Leaders:**

The video reinforces the educational purpose of your trip and can be used to promote future trips.

#### **Travelers:**

Relive their once-in-a-lifetime experience and enjoy a keepsake DVD video for years to come!

#### **Families:**

Travel along at home while the trip takes place by viewing the uploaded photos and see the benefits of their investment.



## Safety Features

We have added new safety features that allows directors to locate and message their passengers all with one app. Also upload documents so they are at the fingertips of your travelers. And as always, they will receive a keepsake video to last a lifetime!

### Location Tracking



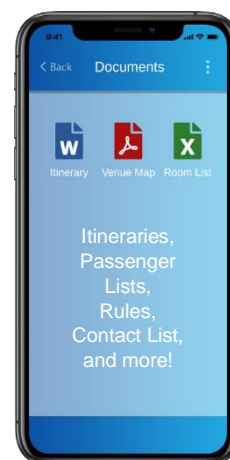
### Group Listing



### Messaging



### Documents



## Private photo sharing. No emails, no phone numbers.

### Lost someone?

Find your travelers on a map.

### Plans change, itinerary update?

Message the entire group. Get it instantly on the app.

### Confidential.

Travelers can message the group leaders using the app, so no personal numbers need to be shared.

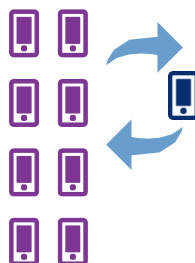
### Simple.

Everyone downloads the free app and logs in with your group's private codes.

### Group leaders have the ability to message everyone.


Travelers can only message the group leader, not each other. Travelers will have access to see the mapping feature. Family following from home will not have access to the mapping and messaging feature.

Keep in mind, this is a safety tool, not a safety net!



**group travel**  
VIDEOS

**Download**  
the app to see a 2 minute video that explains it all!

  
Search for  
**"BRT Moments That Matter App"**  
on the App Store & Google Play.

